



P.O. BOX 329  
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## DISPOSAL SERVICE, INC.

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August 19, 2019

The City of Whitewater  
 Attn: Brad Marquardt – Public Works Director  
 312 W. Whitewater St.  
 Whitewater, WI 53190

Re: 2020 Rates

Dear City Council,

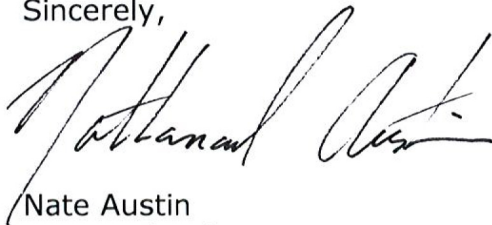
In the past these letters from Brian or myself have been an opportunity to celebrate successes in your community such as tons of recycling saved from the landfill or another year of successful collection. Unfortunately, for nearly two years, our family owned and operated company has been faced with the difficult reality of plummeting recycle values. Recycling revenue was once used to offset collection or landfill costs for your residents. Today, the cost to process and market your materials is as much or more expensive than dumping in the landfill.

As a result of these unpredictable market changes over the past two years, we are requesting to increase your rates as follows:

SERVICE	2019	2020 PROPOSED	\$ INCREASE	% INCREASE
GARBAGE	\$8.29	\$8.29		
RECYCLE	\$2.59	\$3.59		
BULK	\$1.66	\$1.66		
<b>TOTAL</b>	\$12.54	\$13.54	\$1.00	8.0%

Please do not hesitate to reach out to me directly at 262-473-4700 ext. 224 if you have any questions about this proposal or would like to schedule a meeting.

Sincerely,



Nate Austin  
 Municipal Sales Manager

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**Residential • Commercial • Industrial • Recycling • Refuse Disposal**

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